

The logo consists of a large, bold, white letter 'A' followed by an exclamation point '!', set against a background of a blue sky with power lines and a transmission tower.

Aalto University  
School of Business

# Capital bias in the price cap and revenue cap regulation: Averch-Johnson critique revisited

Timo Kuosmanen, Tuan Nguyen

# Outline

- Motivation: regulation of local monopolies in energy sector
- Averch-Johnson effect in the price cap and revenue cap regulation
- Numerical simulation

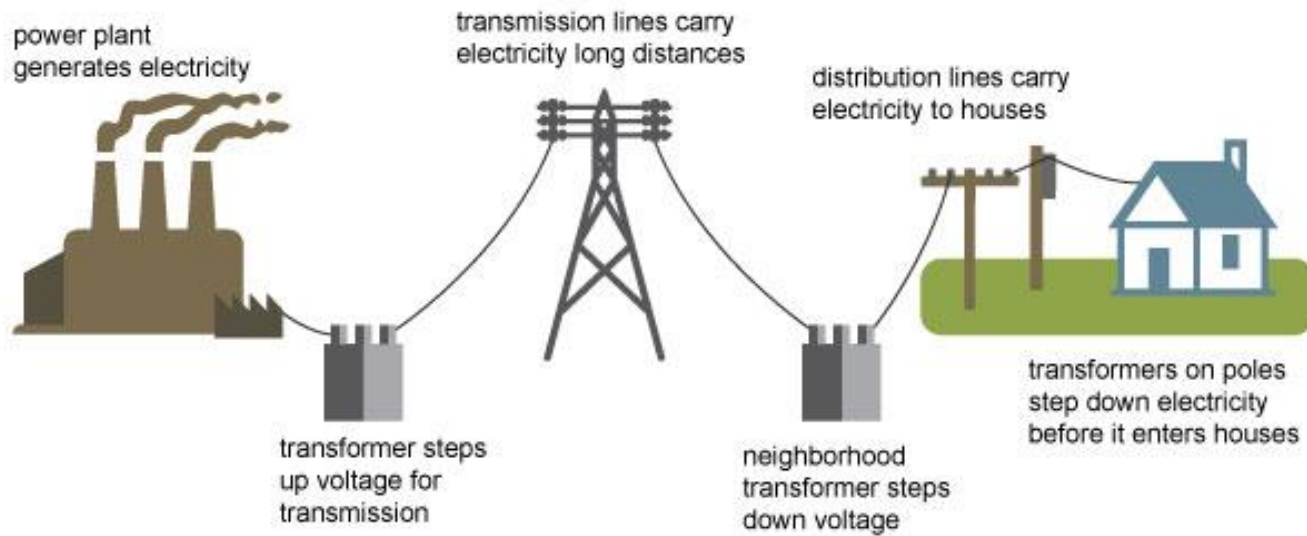
*Further details:* Kuosmanen & Nguyen (2018)

[https://www.researchgate.net/publication/327645490\\_Capital\\_bias\\_in\\_the\\_price\\_cap\\_and\\_revenue\\_cap\\_regulation\\_Averch-Johnson\\_critique\\_revisited](https://www.researchgate.net/publication/327645490_Capital_bias_in_the_price_cap_and_revenue_cap_regulation_Averch-Johnson_critique_revisited)

# Divestiture in electricity market

- **Electricity generation:** competitive market with many buyers and sellers
- **Transmission:** national monopoly
- **Distribution:** local monopolies

## Electricity generation, transmission, and distribution



Source: Adapted from National Energy Education Development Project (public domain)



# Unregulated monopoly

A monopoly produces a homogenous product  $y$  using a capital input  $x_1$  and a variable input  $x_2$  and production function  $y = f(x_1, x_2)$  facing a strictly decreasing inverse demand function  $p(y)$ .

$$\max \pi(x_1, x_2) = p(y) \cdot y - r_1 x_1 - r_2 x_2$$

subject to

$$y = f(x_1, x_2)$$

# Rate of return regulation

A monopoly produces a homogenous product  $y$  using a capital input  $x_1$  and a variable input  $x_2$  and production function  $y = f(x_1, x_2)$  facing a strictly decreasing inverse demand function  $p(y)$ .

$$\max \pi(x_1, x_2) = p(y) \cdot y - r_1 x_1 - r_2 x_2$$

subject to

$$y = f(x_1, x_2)$$

$$\frac{p(y) \cdot y - r_2 x_2}{x_1} \leq s_1$$

# Averch & Johnson (1962, AER)

A monopoly produces a homogenous product  $y$  using a capital input  $x_1$  and a variable input  $x_2$  and production function  $y = f(x_1, x_2)$  facing a strictly decreasing inverse demand function  $p(y)$ .

$$\max \pi(x_1, x_2) = p(y) \cdot y - r_1 x_1 - r_2 x_2$$

subject to

$$y = f(x_1, x_2)$$

$$\frac{p(y) \cdot y - r_2 x_2}{x_1} \leq s_1$$

$$\frac{-dx_2}{dx_1} = \frac{r_1}{r_2} - \frac{\lambda}{(1 - \lambda)} \frac{(s_1 - r_1)}{r_2}$$

# Revenue cap

A monopoly produces a homogenous product  $y$  using a capital input  $x_1$  and a variable input  $x_2$  and production function  $y = f(x_1, x_2)$  facing a strictly decreasing inverse demand function  $p(y)$ .

$$\max \pi(x_1, x_2) = p(y) \cdot y - r_1 x_1 - r_2 x_2$$

subject to

$$y = f(x_1, x_2)$$

$$p(y) \cdot y \leq \bar{R}$$

# Revenue cap

A monopoly produces a homogenous product  $y$  using a capital input  $x_1$  and a variable input  $x_2$  and production function  $y = f(x_1, x_2)$  facing a strictly decreasing inverse demand function  $p(y)$ .

$$\max \pi(x_1, x_2) = p(y) \cdot y - r_1 x_1 - r_2 x_2$$

subject to

$$y = f(x_1, x_2)$$

$$p(y) \cdot y \leq \bar{R}$$

Is revenue cap immune to the capital bias?



# Revenue cap

A monopoly produces a homogenous product  $y$  using a capital input  $x_1$  and a variable input  $x_2$  and production function  $y = f(x_1, x_2)$  facing a strictly decreasing inverse demand function  $p(y)$ .

$$\max \pi(x_1, x_2) = p(y) \cdot y - r_1 x_1 - r_2 x_2$$

subject to

$$y = f(x_1, x_2)$$

$$p(y) \cdot y \leq \bar{R}$$

**Lemma 1:** *If the regulator specifies the revenue cap based on the acceptable total cost as*

$$\bar{R} = s_1 x_1 + r_2 x_2,$$

*then the revenue cap (5) is directly equivalent to the rate of return constraint (3). In this case, the revenue cap regulation is subject to the Averch-Johnson effect.*

# Simulation experiment

- Linear demand function  $p(y)$
- Cobb-Douglas production function  $f(x_1, x_2)$
- Input prices  $r_1, r_2$  taken as given

How changes in the regulated rate of return  $s_1$  influence:

- Output  $y$
- Price  $p$
- Total revenue  $py$
- Monopoly profit
- Consumer surplus
- Capital intensity  $r_1 / r_2$

# Baseline scenario

Table 2: Comparison of the regulated vs unregulated monopoly: the percentage of the regulated monopoly's outcomes relative to that of the unregulated monopoly as a function of parameter  $s_1$ .

$s_1$	output	price	total revenue	monopoly profit	consumer surplus	capital intensity
1.02	110 %	92 %	101 %	2 %	121 %	9611 %
1.05	110 %	92 %	101 %	6 %	121 %	9068 %
1.25	110 %	92 %	101 %	24 %	121 %	6390 %
1.50	109 %	92 %	101 %	41 %	120 %	4444 %
1.75	109 %	92 %	101 %	52 %	119 %	3264 %
2.00	109 %	93 %	101 %	60 %	118 %	2502 %
2.25	109 %	93 %	101 %	67 %	118 %	1975 %
10.00	100 %	100 %	100 %	100 %	100 %	100 %

# Conclusions

- Price cap and revenue cap regimes are not immune to the Averch-Johnson effect (capital bias)
  - Numerical simulations demonstrate, that despite the capital bias, regulatory constraints have desirable effects
    - Output increases
    - Price decreases
    - Consumer surplus increases
    - Total revenue increases
    - Monopoly profit decreases
  - Relatively light handed regulation suffices to achieve the main benefits
-

# Thank you for your attention!

Questions, comments:

- [timo.kuosmanen@aalto.fi](mailto:timo.kuosmanen@aalto.fi)