## IAEE 2019 Annual Conference

# Contract Design for Service Reliability Management based on Demand-Side Flexibility 

# The Case of Power Reliability Demand Response Program 

College of Business, KAIST
Eunsol Cho, Jiyong Eom

## INTRO Demand Response Programs

## Categories of demand response programs

- Complex metering / communication infrastructure
- May not respond to dynamic prices

+ Active participation of consumers
source: (2016 IEEE) Optimal Behavior of Electric Vehicle Parking Lots as Demand Response Aggregation Agents


## INTRO Incentive-based Demand Response Programs

The process of reliability demand response program


## INTRO Incentive-based Demand Response Programs

Components of incentive-based DR programs


## INTRO Incentive-based Demand Response Programs

## Strategies for load reduction


source: (2009 LBNL) Opportunities for Energy Efficiency and Open Automated Demand Response in Refrigerated Warehouses in California

## INTRO Research Motivation

## Korea Power Exchange Reliability DR Program

(a) Abatement and CBL per industry category

(b) Actual Abatement vs. Contracted Capacity

Demand resource ID ( $0 \sim 150$ )


## INTRO Research Overview

## Research Question

- Under customer heterogeneity in terms of DR availability, how can we increase service reliability and social welfare?
- Private information about DR availability
- Comparison between type-independent and type-dependent incentive contracts under such information asymmetry


## Research Methodology

- Analytic model to gain insight about the research question
- Utility maximization for agents (DR participants)
- Profit maximization for the principal (utility firm)
- Contract theory (hidden information) model


## INTRO Related Literature

## Optimal Contract for Incentive-based DR programs

Very recent studies solving various hidden action and hidden information problems

- Contract design to incentivize customers to not falsify the base load (2016 Dobakhshari)
- Novel demand response contract where a consumer self-reports his baseline and reduction to limit the baseline alteration (2018 Vuelvas)
$\checkmark$ More focus on accurate measurement of base load


## Heterogeneity in demand response availability in IBP

- Revelation mechanism for demand response incentives considering information asymmetry on knowledge of demand adjustments (2013 Ramos)
- Truthful and reliable mechanism that uses a reward-bidding approach to minimize response uncertainties, including variability in demand response units (2017 Ma)
$\checkmark$ Mostly based on complex numerical analysis and simulating the proposed mechanism


## MODEL Overview

## Demand response program with 2 participants

CBL of each customer is measured and set as the reference point. Customers satisfying the individual rationality enter the program

Stage 1
The utility firm solves the maximization problem and offers the contract

Stage 2 maximizing effort level and responds with corresponding demand reduction

## MODEL Setup \& Assumptions

## Agents' utility maximization

- The same CBL level $q_{0}$ for the sake of simplicity
- Heterogeneous in DR availability $\theta_{i} \in\left\{\theta_{L}, \theta_{H}\right\}$, where different types respond with different load curtailment, $\Delta \mathrm{q}_{i}=\theta_{i} \cdot e_{i}$ given the same effort level
- Exerts effort $e_{i}$, which is not observable to the principal, which $\operatorname{costs} \Psi\left(e_{i}\right)=\frac{1}{2} e_{i}^{2}$
- Responds with demand reduction $\Delta q_{i}$, which is observable and verifiable, In response to incentive $T_{i}$

$$
U_{i}=\left(q_{0}-\Delta q_{i}\right)-p \cdot\left(q_{0}-\Delta q_{i}\right)+T_{i}-\Psi\left(e_{i}\right)
$$

## MODEL Setup \& Assumptions

## Principal's profit maximization

- Reduces the total electricity demand $Q_{0}$ by demand response $\Delta q_{L}+\Delta q_{H}$
- $T_{i}$ is paid to the agent according to the chosen incentive contract
- Payoffs decrease in profit from demand reduction with decrease in generation cost $C(Q)=\frac{k}{2} Q^{2}$
- Price of the electricity is permitted to be set as $(1+r) C(Q)$ with the rate of return $r$

$$
\begin{gathered}
\Pi=p \cdot\left(Q_{0}-\Delta q_{L}-\Delta q_{H}\right)-\sum T_{i}-C\left(Q_{0}-\Delta q_{L}-\Delta q_{H}\right) \\
=\frac{k}{2} r\left(Q_{0}-\Delta q_{L}-\Delta q_{H}\right)^{2}-\sum T_{i}
\end{gathered}
$$

## MODEL Type-independent Contract

## Performance incentive not considering customer type: $T_{i}=I \cdot \Delta q_{i}$

Stage 2: Utility maximization of the agent

- The utility function of a type-i participant is:

$$
U_{i}=q_{0}-\Delta q_{i}-p \cdot\left(q_{0}-\Delta q_{i}\right)+I \cdot \Delta q_{i}-\frac{\Delta q_{i}^{2}}{2 \theta_{i}^{2}}
$$

- First-order condition w.r.t $\Delta q_{i}$

$$
\begin{aligned}
& -1+\frac{k}{2}(r+1)\left(q_{0}+Q_{0}\right)+I-\left(k(r+1)+\frac{1}{\theta_{L}^{2}}\right) \Delta q_{L}-\frac{k}{2}(r+1) \Delta q_{H}=0 \\
& -1+\frac{k}{2}(r+1)\left(q_{0}+Q_{0}\right)+I-\left(k(r+1)+\frac{1}{\theta_{H}^{2}}\right) \Delta q_{H}-\frac{k}{2}(r+1) \Delta q_{L}=0
\end{aligned}
$$

- $\Delta q_{L}^{*}$ and $\Delta q_{H}^{*}$ as a function of $I$

$$
\begin{aligned}
& \Delta q_{L}^{*}=\frac{-1+X\left(q_{0}+Q_{0}\right)+I}{\left(2 X+\frac{1}{\theta_{H}^{2}}\right)\left(\frac{X+\frac{1}{\theta_{2}}}{X+\frac{1}{\theta_{H}^{2}}}\right)} \\
& \Delta q_{H}^{*}=\frac{-1+X\left(q_{0}+Q_{0}\right)+I}{\left(2 X+\frac{1}{\theta_{L}^{2}}\right)\left(\frac{X+\frac{1}{\theta_{H}^{2}}}{X+\frac{\theta_{L}^{2}}{\theta_{L}}}\right)}
\end{aligned}
$$

## MODEL Type-independent Contract

## Performance incentive not considering customer type: $T_{i}=I \cdot \Delta q_{i}$

Stage 1: Profit maximization of the principal

- The profit function of the principal is:

$$
\begin{gathered}
\max _{I} p \cdot\left(Q_{0}-\Delta q_{L}-\Delta q_{H}\right)-I \cdot\left(\Delta q_{L}+\Delta q_{H}\right)-C\left(Q_{0}-\Delta q_{L}-\Delta q_{H}\right) \\
=\frac{k}{2} r\left(Q_{0}-\Delta q_{L}-\Delta q_{H}\right)^{2}-I\left(\Delta q_{L}+\Delta q_{H}\right)
\end{gathered}
$$

- First-order condition w.r.t $I$

$$
\text { F.O. } C_{I}:-k r Q_{0} D-k r D^{2}+K r D^{2} X\left(q_{0}+Q_{0}\right)+D-D X\left(q_{0}+Q_{0}\right)+\left(K r D^{2}-2 D\right) I^{*}=0
$$

- Value of $\Delta q_{L}^{*}, \Delta q_{H}^{*}, I$

$$
I^{*}=1-X\left(Q_{0}+q_{0}\right)+\frac{1-X\left(q_{0}+Q_{0}\right)-K r Q_{0}}{K r D-2}
$$

$$
\begin{aligned}
& X:=\frac{k}{2}(r+1) \\
& D:=\frac{1}{\left(2 X+\frac{1}{\theta_{H}^{2}}\right)\left(\frac{X+\frac{1}{\theta_{L}}}{X+\frac{1}{\theta_{H}^{2}}}\right)}+\frac{1}{\left(2 X+\frac{1}{\theta_{L}^{2}}\right)\left(\frac{X+\frac{1}{\theta_{L}^{L}}}{X+\frac{H}{\theta_{L}^{2}}}\right)}
\end{aligned}
$$

$$
\begin{aligned}
& \Delta q_{L}^{*}=\frac{1-X\left(q_{0}+Q_{0}\right)-K r Q_{0}}{(K r D-2)\left(2 X+\frac{1}{\theta_{H}^{2}}\right)\left(\frac{X+\frac{1}{\theta_{L}^{2}}}{X+\frac{1}{\theta_{H}^{2}}}\right)} \\
& \Delta q_{H}^{*}=\frac{1-X\left(q_{0}+Q_{0}\right)-K r Q_{0}}{(K r D-2)\left(2 X+\frac{1}{\theta_{L}^{2}}\right)\left(\frac{X+\frac{1}{\theta_{H}^{2}}}{X+\frac{\theta_{L}^{2}}{L}}\right)}
\end{aligned}
$$

## MODEL Type-dependent Contract

## Performance incentive considering customer type: $T_{i}=I_{i} \cdot \Delta q_{i}$

## (1) Full information scenario

- Individual rationality constraint (binding)

$$
\begin{aligned}
&\left(I R_{L}^{* *}\right): q_{0}-\Delta q_{L}^{* *}-\frac{k}{2}\left(Q_{0}-\Delta q_{L}^{* *}-\Delta q_{H}^{* *}\right)(r+1)\left(q_{0}-\Delta q_{L}^{* *}\right)+I_{L} \Delta q_{L}^{* *}-\frac{1}{2} \frac{\Delta q_{L}^{* * 2}}{\theta_{L}^{2}} \\
&=q_{0}-\frac{k}{2} Q_{0}(r+1) q_{0} \\
&\left(I R_{H}^{* *}\right): q_{0}-\Delta q_{H}^{* *}-\frac{k}{2}\left(Q_{0}-\Delta q_{L}^{* *}-\Delta q_{H}^{* *}\right)(r+1)\left(q_{0}-\Delta q_{H}^{* *}\right)+I_{H} \Delta q_{H}^{* *}-\frac{1}{2} \frac{\Delta q_{H}^{* 2}}{\theta_{H}^{2}} \\
&=q_{0}-\frac{k}{2} Q_{0}(r+1) q_{0}
\end{aligned}
$$

- $I_{L}$ and $I_{H}$ as a function of $\Delta \mathrm{q}_{\mathrm{L}}^{* *}$ and $\Delta \mathrm{q}_{\mathrm{H}}^{* *}$

$$
\begin{aligned}
& I_{L}=1-X\left(q_{0}+Q_{0}\right)+\left(X+\frac{1}{2 \theta_{L}^{2}}\right) \Delta q_{L}^{* *}+X \Delta q_{H}^{* *}-X q_{0} \frac{\Delta q_{H}^{* *}}{\Delta q_{L}^{* *}} \\
& I_{H}=1-X\left(q_{0}+Q_{0}\right)+\left(X+\frac{1}{2 \theta_{H}^{2}}\right) \Delta q_{H}^{* *}+X \Delta q_{L}^{* *}-X q_{0} \frac{\Delta q_{L}^{* *}}{\Delta q_{H}^{* *}}
\end{aligned}
$$

## MODEL Type-dependent Contract

## Performance incentive considering customer type: $T_{i}=I_{i} \cdot \Delta q_{i}$

## (1) Full information scenario

- Profit maximization of the principal: First-order condition w.r.t $\Delta q_{\mathrm{L}}^{* *}$ and $\Delta q_{\mathrm{H}}^{* *}$

$$
\begin{aligned}
& \Delta q_{L}^{* *}=\frac{k(r+1) q_{0}-\frac{k}{2}(r-1) Q_{0}-1}{k\left(1+\frac{\theta_{H}^{2}}{\theta_{L}^{2}}\right)+\frac{1}{\theta_{L}^{2}}} \\
& \Delta q_{H}^{* *}=\frac{k(r+1) q_{0}-\frac{k}{2}(r-1) Q_{0}-1}{k\left(1+\frac{\theta_{L}^{2}}{\theta_{H}^{2}}\right)+\frac{1}{\theta_{H}^{2}}} .
\end{aligned}
$$

## MODEL Type-dependent Contract

## Performance incentive considering customer type: $T_{i}=I_{i} \cdot \Delta q_{i}$

(2) Asymmetric information scenario

- Individual rationality \& incentive compatibility constraint (binding $I R_{L}$ and $I C_{H}$ )

$$
\begin{gathered}
\left(I R_{L}^{* * *}\right): q_{0}-\Delta q_{L}^{* * *}-\frac{k}{2}\left(Q_{0}-\Delta q_{L}^{* * *}-\Delta q_{H}^{* * *}\right)(r+1)\left(q_{0}-\Delta q_{L}^{* * *}\right)+I_{L} \Delta q_{L}^{* *}-\frac{1}{2} \frac{\Delta q_{L}^{* * * 2}}{\theta_{L}^{2}} \\
=q_{0}-\frac{k}{2} Q_{0}(r+1) q_{0} \\
\left(I R_{H}\right): q_{0}-\Delta q_{H}^{* * *}-\frac{\kappa}{2}\left(Q_{0}-\Delta q_{L}^{* * *}-\Delta q_{H}^{* * *}\right)(r+1)\left(q_{0}-\Delta q_{H}^{* * *}\right)+I_{H} \Delta q_{H}^{* * *}-\frac{1}{2} \frac{\Delta q_{H}^{* * * 2}}{\theta_{H}^{2}} \\
\geq q_{0}-\frac{k}{2} Q_{0}(r+1) q_{0} \\
\left(I C_{L}\right): q_{0}-\Delta q_{L}^{* * *}-\frac{n}{2}\left(Q_{0}-\Delta q_{L}^{* * *}-\Delta q_{H}^{* * *}\right)(r+1)\left(q_{0}-\Delta q_{L}^{* * *}\right)+I_{L} \Delta q_{L}^{* *}-\frac{1}{2} \frac{\Delta q_{L}}{\theta_{L}^{2}} \\
\geq q_{0}-\Delta q_{H}^{* * *}-\frac{k}{2}\left(Q_{0}-\Delta q_{L}^{* * *}-\Delta q_{H}^{* * *}\right)(r+1)\left(q_{0}-\Delta q_{H}^{* *}\right)+I_{H} \Delta q_{H}^{* * *}-\frac{1}{2} \frac{\Delta q_{H}^{* * * 2}}{\theta_{L}^{2}} \\
\left(I C_{H}^{* * *}\right): q_{0}-\Delta q_{H}^{* * *}-\frac{k}{2}\left(Q_{0}-\Delta q_{L}^{* * *}-\Delta q_{H}^{* * *}\right)(r+1)\left(q_{0}-\Delta q_{H}^{* * *}\right)+I_{H} \Delta q_{H}^{* * *}-\frac{1}{2} \frac{\Delta q_{H}^{* * * 2}}{\theta_{H}^{2}} \\
=q_{0}-\Delta q_{L}^{* * *}-\frac{k}{2}\left(Q_{0}-\Delta q_{L}^{* * *}-\Delta q_{H}^{* * *}\right)(r+1)\left(q_{0}-\Delta q_{L}^{* * *}\right)+I_{L} \Delta q_{L}^{* * *}-\frac{1}{2} \frac{\Delta q_{L}^{* * * 2}}{\theta_{H}^{2}}
\end{gathered}
$$

## MODEL Type-dependent Contract

## Performance incentive considering customer type: $T_{i}=I_{i} \cdot \Delta q_{i}$

(2) Asymmetric information scenario

- $I_{L}$ and $I_{H}$ as a function of $\Delta \mathrm{q}_{\mathrm{L}}^{* * *}$ and $\Delta \mathrm{q}_{\mathrm{H}}^{* *}$

$$
\begin{gathered}
I_{L}=1-X\left(q_{0}+Q_{0}\right)+\left(X+\frac{1}{2 \theta_{L}^{2}}\right) \Delta q_{L}^{* * *}+X \Delta q_{H}^{* * *}-X q_{0} \frac{\Delta q_{H}^{* *}}{\Delta q_{L}^{* * *}} \\
I_{H}=1-X\left(q_{0}+Q_{0}\right)+\left(X+\frac{1}{2 \theta_{H}^{2}}\right) \Delta q_{H}^{* * *}+X \Delta q_{L}^{* * *}-X q_{0} \frac{\Delta q_{L}^{* * *}}{\Delta q_{H}^{* *}}+\frac{1}{2}\left(\frac{1}{\theta_{L}^{2}}-\frac{1}{\theta_{H}^{2}}\right) \frac{\Delta q_{L}^{* * * 2}}{\Delta q_{H}^{* * *}}
\end{gathered}
$$

- Profit maximization of the principal: First-order condition w.r.t $\Delta \mathrm{q}_{\mathrm{L}}^{* * *}$ and $\Delta \mathrm{q}_{\mathrm{H}}^{* * *}$

$$
\begin{aligned}
\Delta q_{L}^{* * *} & =\frac{k(r+1) q_{0}-\frac{k}{2}(r-1) Q_{0}-1}{2 k \frac{\theta_{H}^{2}}{\theta_{L}^{2}}+\frac{2}{\theta_{L}^{2}}-\frac{1}{\theta_{H}^{2}}} \\
\Delta q_{H}^{* * *} & =\frac{k(r+1) q_{0}-\frac{k}{2}(r-1) Q_{0}-1}{k+\frac{1}{\theta_{H}^{2}}+\frac{k \theta_{L}^{2}}{2 \theta_{H}^{2}-\theta_{L}^{2}}}
\end{aligned}
$$

## RESULT Comparison between Different Scenarios

## Optimal incentive rate

Type-independent

Type-dependent
(1) Full information

$$
\begin{aligned}
& I_{L}=1-X\left(q_{0}+Q_{0}\right)+\left(X+\frac{1}{2 \theta_{L}^{2}}\right) \Delta q_{L}^{* *}+X \Delta q_{H}^{* *}-X q_{0} \frac{\Delta q_{H}^{* *}}{\Delta q_{L}^{* *}} \\
& I_{H}=1-X\left(q_{0}+Q_{0}\right)+\left(X+\frac{1}{2 \theta_{H}^{2}}\right) \Delta q_{H}^{* *}+X \Delta q_{L}^{* *}-X q_{0} \frac{\Delta q_{L}^{* *}}{\Delta q_{H}^{* *}}
\end{aligned}
$$

(2) Asymmetric information

$$
I_{L}=1-X\left(q_{0}+Q_{0}\right)+\left(X+\frac{1}{2 \theta_{L}^{2}}\right) \Delta q_{L}^{* * *}+X \Delta q_{H}^{* * *}-X q_{0} \frac{\Delta q_{H}^{* *}}{\Delta q_{L}^{* * *}}
$$

$$
I_{H}=1-X\left(q_{0}+Q_{0}\right)+\left(X+\frac{1}{2 \theta_{H}^{2}}\right) \Delta q_{H}^{* * *}+X \Delta q_{L}^{* * *}-X q_{0} \frac{\Delta q_{L}^{* * *}}{\Delta q_{H}^{* *}}+\frac{1}{2}\left(\frac{1}{\theta_{L}^{2}}-\frac{1}{\theta_{H}^{2}}\right) \frac{\Delta q_{L}^{* * * 2}}{\Delta q_{H}^{* * *}}
$$

## Demand response performance of each type

Type-independent

$$
\Delta q_{L}^{*}=\frac{1-X\left(q_{0}+Q_{0}\right)-K r Q_{0}}{(K r D-2)\left(2 X+\frac{1}{\theta_{H}^{2}}\right)\left(\frac{X+\frac{1}{\theta_{L}^{2}}}{X+\frac{L}{\theta_{H}^{2}}}\right)}
$$

$$
\Delta q_{H}^{*}=\frac{1-X\left(q_{0}+Q_{0}\right)-K r Q_{0}}{(K r D-2)\left(2 X+\frac{1}{\theta_{L}^{2}}\right)\left(\frac{X+\frac{1}{\theta_{H}^{2}}}{X+\frac{H}{\theta_{L}^{2}}}\right)}
$$

## Type-dependent

(1) Full information

$$
\Delta q_{L}^{* *}=\frac{k(r+1) q_{0}-\frac{k}{2}(r-1) Q_{0}-1}{\text { v } k\left(1+\frac{\theta_{H}^{2}}{\theta_{L}^{2}}\right)+\frac{1}{\theta_{L}^{2}}}
$$

(2) Asymmetric information

$$
\Delta q_{H}^{* *}=\frac{k(r+1) q_{0}-\frac{k}{2}(r-1) Q_{0}-1}{k\left(1+\frac{\theta_{L}^{2}}{\theta_{H}^{2}}\right)+\frac{1}{\theta_{H}^{2}}}
$$

$$
\Delta q_{L}^{* * *}=\frac{k(r+1) q_{0}-\frac{k}{2}(r-1) Q_{0}-1}{2 k \frac{\theta_{I}^{2}}{\theta_{L}^{2}}+\frac{2}{\theta_{L}^{2}}-\frac{1}{\theta_{H}^{2}}}
$$

$$
\Delta q_{H}^{* * *}=\frac{k(r+1) q_{0}-\frac{k}{2}(r-1) Q_{0}-1}{k+\frac{1}{\theta_{H}^{2}}+\frac{k \theta_{L}^{2}}{2 \theta_{H}^{2}-\theta_{L}^{2}}}
$$

## Summary Findings \& Contribution

- Information rent created from asymmetry of information in agents' DR availability
- Distortion in demand response in both low and high type participants
- Novel approach in using abatement quantity as a signal to differentiate customer types with the same baseline load and different DR availability
- Giving insights on how incentive-based DR contracts could be enhanced in terms of contract reliability and ultimately service reliability


## Conclusion Limitations \& Future Works

- Complex results hard to interpret
> Further analysis regarding total profit and social welfare
- Stylized model with limited insights
$>$ Verification through empirical data
$>$ Counterfactual analysis


## The End.

## Thank you for listening!

This is the end of my presentation.
Feedbacks and questions are more than welcome.

## Acknowledgement:

This work was supported by the Korea Power Exchange (KPX) and also by the Korean Ministry of Science, ICT, and Future Planning through the Graduate School of Green Growth at KAIST College of Business.

